



GIVING BACK

THE NELLCOR™ TECHNOLOGY SUSTAINABILITY INITIATIVE

Helping you maintain optimal
patient care with a cost-effective
Sustainability program



FLEXIBILITY. MAINTAINING PATIENT CARE.

The Nellcor™ Technology Sustainability Initiative comprises three individual programs, giving you the flexibility to choose the right mix of services for your needs.

No matter which program you participate in, you'll have the potential to save significant costs and help reduce your hospital's environmental footprint — without sacrificing pulse oximetry sensor integrity or performance.

REBATE

If you use Nellcor™ pulse oximetry with reprocessed sensors from other manufacturers, we offer a way to achieve cost savings and reduce medical waste.

With our rewards rebate program, you can convert all sensor purchases to Nellcor™ sensors while keeping your annual costs the same.

That way clinicians are always using a brand new sensor for every patient, ensuring industry-leading accuracy during low-saturation conditions. In addition to streamlining the process by working with a single company, you'll reduce:

- The number of parts ordered
- Inventory
- Backorder/inventory fulfillment issues



HOW MUCH CAN YOU SAVE?

Our rewards rebate program lets you save three ways:

- Purchase all-new sensors without increasing costs (based on your baseline volume)
- Receive a rebate for every qualifying sensor purchased in excess of the baseline volume
- Reduce medical waste expenses by returning used sensors with our prepaid collection services



SAVE MONEY. WITHOUT COMPROMISING PATIENT CARE.

The Nelcor™ Technology Sustainability Initiative benefits your hospital in multiple ways.

When you take advantage of any of our three Sustainability programs, you'll save money, reduce your disposal costs, and reduce your environmental footprint — all while providing excellent patient care.



EACH PROGRAM OFFERS DISTINCT ADVANTAGES TO PARTICIPATING HOSPITALS

REBATE	REMANUFACTURE	RECYCLE

Save costs

Ensure quality

Improve efficiency

Reduce environmental footprint



REMANUFACTURING

When you purchase sensors through our Remanufacturing Program, you'll receive sensors that are remanufactured to the same original quality specifications as new Nellcor™ pulse oximetry sensors.¹

For every qualifying sensor you return, you can purchase one remanufactured sensor. Each of these sensors are remanufactured once,² and have gone through our 50 proprietary procedures and specifications to ensure the same accuracy you rely on from new Nellcor™ sensors.



ARE REPROCESSED SENSORS FROM THIRD PARTIES ACCURATE?

As part of a cost-reduction strategy, some hospitals have started using reprocessed sensors from third-party manufacturers (manufacturers other than Medtronic).

We have no involvement or oversight in those reprocessing procedures, so we must disclaim all responsibility for any adverse impact third-party reprocessed sensors may have.

HOW TO GET STARTED

Work with your Medtronic representative to enroll in one of our programs.

You can also learn more about the Nellcor™ Technology Sustainability Initiative — and explore program details and frequently asked questions — by visiting [medtronic.com/covidien/support/sustainability](https://www.medtronic.com/covidien/support/sustainability).



RECYCLING

We offer recycling at no cost to qualifying hospitals.

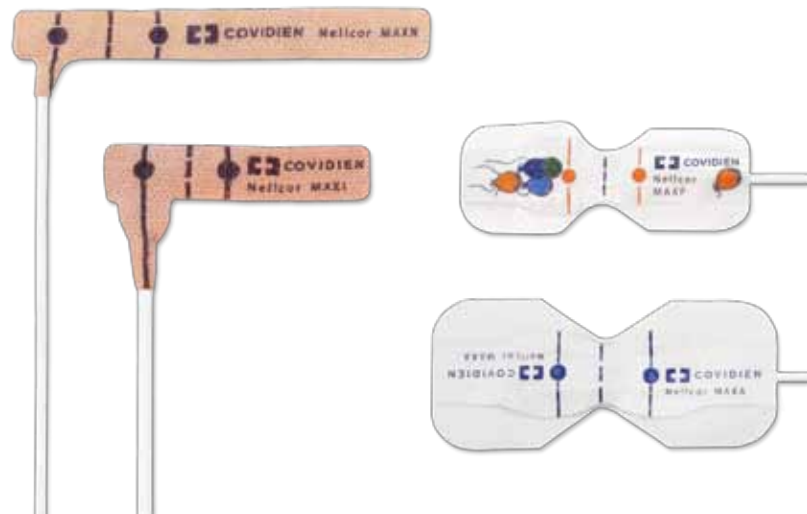
We provide the containers, which will be picked up when full and shipped back to us at no charge.

You save on your medical waste removal costs — plus you can participate in our Buy Back Program, and we'll purchase each qualified sensor returned to us.



WHICH NELLCOR™ SENSORS ARE RECYCLABLE?

- MAXN
- MAXI
- MAXP
- MAXA/MAXAL





References:

1. Nellcor™ Oximax™ Sensor Accuracy Grid. 2007. Available at medtronic.com/covidien/products/pulse-oximetry
2. Puritan Bennett™. Test Instruction, Disposable Oximax Recycle Counter. 2006.

© 2016 Medtronic. All rights reserved. Medtronic, Medtronic logo and Further, Together are trademarks of Medtronic. All other brands are trademarks of a Medtronic company. 15-PM-0305

6135 Gunbarrel Avenue
Boulder, CO 80301

800.635.5267

medtronic.com

Medtronic