

HOSPITALS ARE NO PLACE FOR SMOKE.
ESPECIALLY IN THE O.R.



START CLEARING THE AIR WITH OUR

Air Repair Program



COVIDIEN

HOSPITALS SHOULD BE SMOKE-FREE. PERIOD.

Hospitals are no place for smoke — of any kind. While yours may be free of cigarette smoke, you still may face a major hurdle: surgical smoke. The air quality in operating rooms around the world has been a concern for over three decades.

“Surgical smoke should be removed by use of a smoke evacuation system in both open and minimally invasive procedures to prevent occupational exposure to airborne contaminants generated by electrosurgery”¹

-Association of Perioperative Registered Nurses (AORN)

“General room ventilation is not by itself sufficient to capture contaminants generated at the source. The two major local exhaust ventilation (LEV) approaches used to reduce surgical smoke levels for health care personnel are portable smoke evacuators and room suction systems.”²

- The National Institute for Occupational Safety and Health (NIOSH / CDC)



WHAT IS SURGICAL SMOKE? WHY IS IT HARMFUL?

Surgical smoke is defined as the vapor generated from instruments (like lasers and electrosurgery) that use heat when interacting with tissue during surgical procedures. While the vapor itself isn't harmful, it acts as a carrier for potentially hazardous materials. Surgical smoke has been known to cause health problems — headaches, coughing, runny nose, dizziness, fatigue, skin, eye, nose and throat irritations.³ Even allergies. And undoubtedly, there may be many long-term effects as well.

1. Perioperative Standards and Recommended Practices For Inpatient and Ambulatory Settings: RP Electrosurgery, Recommendation X. Denver (CO): Association of periOperative Registered Nurses (US); 2013.

2. Control of Smoke from Laser/Electric Surgical Procedures. Publication No. 96-128. National Institute for Occupational Safety and Health (US); 1996. Available from <http://www.cdc.gov/niosh/docs/hazardcontrol/hc11.html>

3. Hill DS, O'Neill JK, Powell RJ, Oliver DW. Surgical smoke—a health hazard in the operating theatre: a study to quantify exposure and a survey of the use of smoke extractor systems in UK plastic surgery units. *J Plast Reconstr Aesthet Surg.* 2012; 65(7):911-916.

How Covidien Can Help.



Covidien has a range of advanced, easy-to-use products designed to efficiently clear surgical smoke from your operation room. Whether you need a new smoke evacuation pencil or smoke evacuation for your laparoscopic procedures, we have a product solution that's just right for you. And, with Covidien, you get more than a great product, you get a whole program — education, support, financing options and an easy way to get started. We call it the Air Repair Program.

WE'LL START BY EDUCATING YOUR STAFF.

Your hospital staff may not be aware of the risks of clinical smoke. That's where we come in. Our representatives are experts in clinical smoke evacuation. They can educate your staff about the dangers of surgical smoke to help them understand how they can minimize the risk of exposure. We'll help your hospital set up surgical smoke protocols tailored specifically to your institution. In addition, we can provide accredited continuing education for your staff through PACE. We know how critical it is to have easy-to-follow policies along with the cooperation of physicians, and the entire surgical staff, to help any smoke evacuation program succeed.

WE'LL LET YOU TRY OUR PRODUCTS FREE OF CHARGE.

We invite you to try it for a short period of time. Free of charge and without obligation. None at all. Our reason for doing business this way is a practical one. The only way your surgical staff can understand what it's like to use our products is to try them. We give you the equipment, disposables and an education without cost to you. All you have to do is welcome a Covidien Surgical Supplies Representative to your hospital. Once you start using those products, you'll be glad to have someone on hand to answer your questions. Troubleshoot. And walk your staff through the steps about how to use them.



**WE'LL OFFER YOU FINANCE OPTIONS.
PLENTY OF THEM.**

Financing shouldn't get in the way of making your hospital virtually smoke-free. To make your hospital safer and in compliance with the highest health standards, we give you options.

Choose the one that's right for you:

- **Our Royalty-free program**
What if you choose not to spend money upfront? We've got a solution for you. You can receive our RapidVac™ smoke evacuators at no cost by signing a contract to use Covidien Smoke Evacuation disposables. There is a minimum order and you must have credit approval before beginning the program. Your local Covidien Account Manager will help you work out the details.
- **Extended terms**
Are extended terms an option for you? Absolutely. We'll just need to do a credit check. If you qualify, we can offer you 30, 60 or 90-day terms (depending

on the next budget cycle) on Covidien RapidVac™ smoke evacuators. You must also use Covidien Smoke Evacuation disposables in order to benefit from this program as well.

- **Lease agreement**
You may prefer to rent equipment rather than buy it. Your local Covidien Account Manager can give you the specifics or help you decide if it's the best option for your hospital.

AND, WE'LL HELP YOU GET STARTED.

You've educated your staff, ironed out your financing, and tried our products, you're ready to begin. We've designed a way to help make that easier as well. Once you've completed the Air Repair Program, we offer you a discounted start-up kit. In it, you'll receive all of the products needed to begin a smoke-free program at your hospital. Soon, you'll be well on your way to a healthier environment for everyone in the operating room. For pricing specifics, contact your local Covidien Account Manager.

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