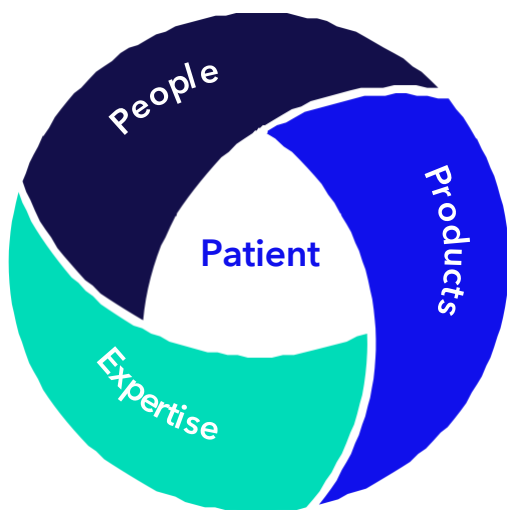




Products. People. Expertise.

Everything you need to accelerate your ASC.

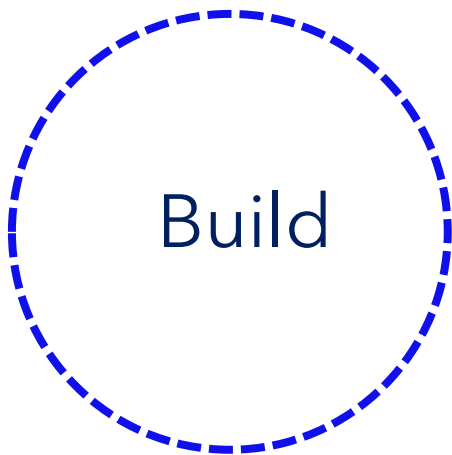


Who we are

Managing an ambulatory surgery center (ASC) or office-based lab (OBL) is complicated. And it takes more than a one-size-fits-all solution to reach your clinical and financial goals.

At Medtronic, we have the products, people, and expertise to meet the full spectrum of your needs. So whether you're building from the ground up or adjusting to a rapidly growing market – we've got you covered.

With a unique combination of operational insights, analytics, and products backed by decades of clinical research we take the guesswork out of growing and building your ASC.



Build

With one of the largest portfolios of life-transforming technologies in the world

Our products span the breadth of physician specialties and procedures:

- Bariatrics
- Cardiovascular
- Deep brain stimulation
- Digestive and gastrointestinal
- Ear, nose, and throat
- Gynecological
- Hernia repair
- Laparoscopic cholecystectomy
- Pain therapies
- Pelvic Health
- Spinal and orthopedics
- Urological

Other procedural support areas include:

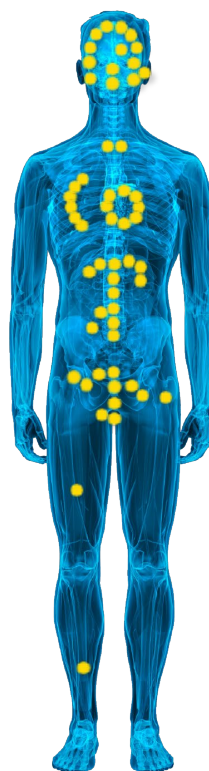
- Wound closure, suturing, and vessel sealing
- Advanced energy tissue sealing
- Surgical robotics



Cardiovascular



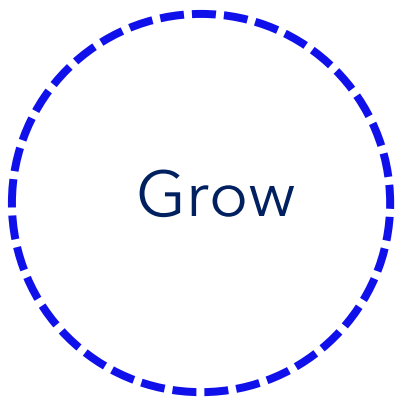
Spinal & Orthopedics



Pain Therapies



Digestive & Gastrointestinal



**with ongoing
support**

From patient access support to medical education, our comprehensive list of services and solutions is specially designed to expand your ASC over time. Affordably.

Our flexible business model can address your entire spectrum of needs, including:

Healthcare optimization consulting

Enhance the patient experience, expand capacity, and improve the cost effectiveness of healthcare delivery at your site. Process redesign and optimization (PRO) helps you solve challenges like these by redesigning processes and guiding you through how to operationalize them within your ASC.

Medical education and training

Stay up-to-date with emerging products and techniques with a curriculum designed for the busy life of a clinician. With classes in both online and practical settings, we will help you deepen your expertise and remain adaptable.

Capital programs

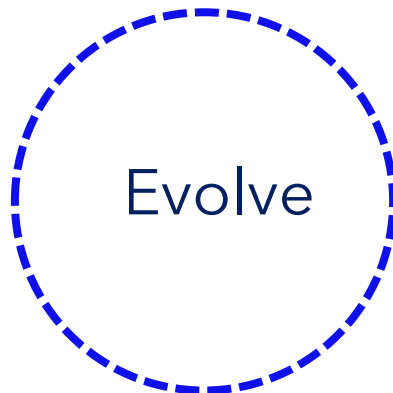
Capital equipment can be costly. And when you're managing an ambulatory surgery center or office-based lab those costs can make it difficult to build, expand, or evolve your service. That's why we want to provide options to help you cover your capital expenses. When you use our products, we'll work with you to create a custom rebate program designed to meet your purchasing needs.

Financing

We strive to make financing easy and flexible for you by providing multiple options through Medtronic Financial Services to structure the "right" transaction for you.

One-stop access for all your product and contracting needs

Simplify daily requests with a dedicated support contact.



**with expert
guidance
and insight**

The shift toward ASCs is an opportunity to improve the patient experience and drive greater operational value. Patients want high quality care in convenient settings. We're here to help make that possible. With a vast portfolio of products and solutions, and the guidance of our ASC development team, we will help you:

Accelerate growth

- Improve patient access to appropriate therapies
- Develop care pathways that help ensure patients get the right procedures at the right time

Drive performance

- Achieve operational excellence
- Apply best practices
- Get one-stop access to all product needs

Set your ASC apart

- Manage costs with capital partnership programs
- Tap into reimbursement and payer support
- Elevate your practice with consulting and operational workflow development

Meet the team

Our team provides a commercial focus to the rapidly growing ASC landscape. They provide you with ASC market experts, tailored financial and operational solutions, and programs that maximize patient utilization.

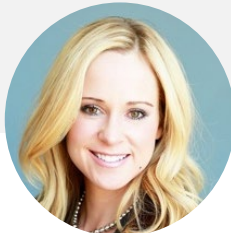
With their combined skills and experience, they are experts in:

- Healthcare administration
- Six Sigma
- Business development
- Care pathway design
- Marketing
- Strategic consulting
- Distributor logistics
- Capital programs
- Clinical knowledge
- And more



Mike LaCasse

Vice President,
U.S. Enterprise
Accounts & Services
U.S. Market | Global
Regions



Candice Donahoe

Vice President,
Enterprise Accounts
US Specialty
Channels & GPOs
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Mike Price

Director, Enterprise
Accounts & Medical
Surgical

Set your ASC apart.



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Medical necessity will dictate site of service for each individual patient. Physicians should confirm inpatient or outpatient admission criteria before selecting site of service.

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