

Getting Started

As a first step, please, register your company as a small and/or diverse supplier in our online Medtronic Supplier Registration Portal (MSRP) located at www.medtronic.com/supplierdiversity.

By registering and fully completing your profile, you increase the visibility of your business with our sourcing representatives.

Registration is not a guarantee of business and selection of suppliers is based on a variety of factors.

Visiting www.medtronic.com to learn about Medtronic's products and services is a good way to begin identifying ways our companies may be able to partner to take healthcare further together.

Supplier Diversity at Medtronic

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SUPPLIER DIVERSITY

Innovation through diversity



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Medtronic
Further. Together



A Message From Geoff Martha

Every second - more than 2 patients lives are improved somewhere in the world by a Medtronic product or service.

Our therapies treat many of the world's most challenging chronic, degenerative diseases, and we continue to explore new technologies and ways to make our existing products better.

We believe diversity drivers better business results and that our base of high-quality diverse suppliers strengthens our ability to carry out our Mission to alleviate pain, restore health and extend life.

In addition to our passion for improving healthcare, we are committed to the economic health of the communities where we live and work. Maintaining good citizenship is Tenant 6 of our Mission.

A diverse supply chain, focused on the highest standards of quality, will help us connect with our patients, physicians and communities as we work to improve lives while adding value to our business and helping us achieve our long-term growth objectives. Medtronic and our communities benefit from providing equal opportunities for small and diverse organizations to compete for Medtronic's business. We also gain a competitive advantage by utilizing the innovation and flexibility of a diverse supply base and by meeting customer expectations of an increasing number of people throughout the world.

I hope you'll explore the opportunities we have to partner in improving healthcare, one person at a time.

Thank you.

Geoff Martha, *President and CEO*

Supplier Diversity at Medtronic

Medtronic proactively seeks to provide small and diverse suppliers equal access to business opportunities. In fact we recently exceeded \$1.5 billion in annual spend with small and diverse companies who supplied goods and services in direct and indirect categories.

- Minority Business Enterprise (MBE)
- Women Business Enterprise (WBE)
- Disabled Business Enterprise (DOBE)
- Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)
- Small Disadvantaged Business
- HUBZone Small Business
- Veteran-Owned Small Business
- Service-Disabled Veteran-Owned Small Business
- Woman-Owned Small Business
- Small Business

We recognize the third party certifications of the following organizations:

- National Minority Supplier Development Council
- Women's Business Enterprise National Council
- National Veteran Business Development Council
- Disability:IN
- National LGBT Chamber of Commerce
- U.S. Small Business Administration

Medtronic also participates in national and regional outreach events hosted by these organizations.

Medtronic gains a competitive advantage by utilizing the innovation and flexibility of a diverse supply base and meeting customers expectations.

